PIMCO



Tax alpha: Preparing for a new tax landscape

IMPORTANT NOTICE

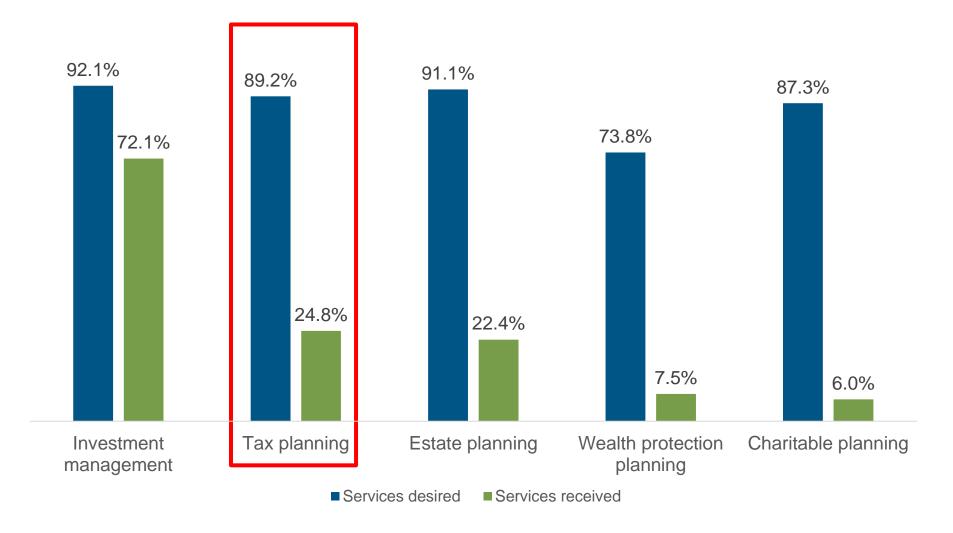
Please note that the following contains the opinions of the manager as of the date noted, and may not have been updated to reflect real time market developments. All opinions are subject to change without notice

For investment professional use only

A company of **Allianz** (II)

The importance of professional advice

The gap: Services desired vs. services received



Source: CEG Insights 2023

Agenda

| 1 | Ordinary income |
|---|----------------------|
| 2 | Investment income |
| 3 | Itemized deductions |
| 4 | Tax policy outlook |
| 5 | Advisor action steps |

PIMCO



Ordinary income

Ordinary income tax rates

Ordinary income tax rates – 2025

| Tax rate | Married, filing jointly | Single |
|----------|-------------------------|---------------------|
| 10% | \$0-\$23,850 | \$0-\$11,925 |
| 12% | \$23,850-\$96,950 | \$11,925-\$48,475 |
| 22% | \$96,950-\$206,700 | \$48,475-\$103,350 |
| 24% | \$206,700-\$394,600 | \$103,350-\$197,300 |
| 32% | \$394,600-\$501,050 | \$197,300-\$250,525 |
| 35% | \$501,050-\$751,600 | \$250,525-\$626,350 |
| 37% | \$751,600+ | \$626,350+ |

Ranges are subject to annual IRS inflation adjustments.

Source: IRS



^{*}Single rates de-couple from MFJ

Individual income tax rates

Affordable Care Act (ACA) taxes

| ACA tax | Rate | Affects |
|-----------------------|------|--|
| Medicare hospital | 0.9% | Wages, compensation, self- employment |
| Net investment income | 3.8% | Interest, dividends, net capital gains, annuities, rents |

- Affects married, filing jointly (MFJ) with modified adjusted gross income (MAGI) above \$250,000 and single with \$200,000
- These thresholds are not subject to inflation adjustments, retained for 2025
- Retirement distributions are not subject to these taxes, but could cause other income to become subject when exceeding MAGI levels
- Note: municipal securities income and retirement distributions not subject to ACA taxes

Alternative minimum tax

Exemptions and brackets – 2025

| Filing status | Exemption | Phase-out range |
|----------------------------|-----------|-------------------------|
| Married, filing jointly | \$137,000 | \$1,252,700-\$1,800,700 |
| Married, filing separately | \$68,500 | \$626,350-\$900,350 |
| Single/Head of household | \$88,100 | \$626,350-\$978,750 |

| Tax rate | Married, filing separately | All others |
|----------|----------------------------|---------------|
| 26% | \$0-\$119,550 | \$0-\$239,100 |
| 28% | \$119,500+ | \$239,100+ |

Planning considerations

When subject to regular taxes:

- Defer income (bonus, ESOs, SS, pension, cap gains)
- Accelerate deductions (charitable, state and property taxes up to \$10,000)

When subject to AMT taxes:

- Accelerate income
- Defer deductions

Source: IRS

Amounts shown are subject to annual IRS inflation adjustments.

☑ Manage taxable income

| Higher tax year | Lower tax year |
|--|--|
| Increase retirement plan contributions | Accelerate income recognition (ex: NSOs) |
| Accelerate charitable giving | Defer charitable giving |
| Recognize capital losses | Delay pass-through business expenses |
| Avoid capital gain recognition | Recognize capital gains |
| Defer retirement account distributions | Consider Roth conversions |

Items affected by taxable income

- Marginal income tax bracket
- Capital gain tax bracket
- ACA taxes (\$250k)
- AMT exemption amount
- · Retirement account contributions

- Medical expense deductions
- QBI 199A deduction for business owners
- Social Security taxation
- Medicare premiums



Retirement account contribution limits

| | Regular contribution | Catch-up contribution* | AGI phaseout range*** (married/single) |
|------------------|----------------------|------------------------|---|
| Traditional IRA | \$7,000 | \$1,000 | \$126,000-\$146,000/ \$79,000-\$89,000 |
| Roth IRA | \$7,000 | \$1,000 | \$236,000-\$246,000/ \$150,000-\$165,000 |
| 401(k), 403(b) | \$23,500 | \$7,500 | |
| Roth(k), Roth(b) | \$23,500 | \$7,500 | NA |
| SIMPLE IRA | \$16,500 | \$3,500 | |
| SEP plan | \$70,000 | n/a | \$350,000** |

For those not covered by an employer retirement plan but whose spouse is covered by a qualified plan, the IRA deduction is phased out for MAGI between \$236,000-\$246,000 for 2025.

Source: IRS

^{*}Catch-up contributions are available to taxpayers age 50 and older by 12/31/25

^{**}The lesser of 25% of the first \$350,000 of compensation or \$70,000

^{***}Limits ability to deduct, not contribution amount

☑ Choose between traditional and Roth accounts

Common individual retirement accounts and employer plan contribution limits

| MFJ MAGI | \$0 - \$126,000 | \$126k- \$146k | \$146,000+ | \$236k - \$246k | \$246,000+ |
|-----------------|-------------------|-------------------|------------------|--------------------|------------|
| Traditional IRA | Fully deductible | Partial | Non-deductible | | |
| Roth IRA | Full contribution | | Partial contrib. | No contribution | |

Traditional plan

- Tax-deductible contributions
 - IRA deduction subject to MAGI limits
 - No MAGI limits for 401(k) plan deduction
- Tax-deferred growth
- Taxable withdrawals
- Subject to RMDs during owner's lifetime
 - Non-spouse beneficiary generally must liquidate within 10 years (exceptions apply)

Roth plan

- Nondeductible contributions
 - Roth contributions subject to MAGI limits
 - No MAGI limits for 401(k) plan contributions
- Tax-deferred growth
- Qualified withdrawals are tax-free
- Exempt from RMDs during owner's lifetime
 - Roth 401(k) owners ARE subject to RMDs
 - Non-spouse beneficiary generally must liquidate within 10 years (exceptions apply)

Source: IRS

☑ Consider Roth conversions

Leave in traditional IRA

Maintain tax deferral as long as possible in exchange for taxable income in retirement



Convert to Roth IRA

Accelerate a tax liability to today in exchange for tax-free income, no required minimum distributions (RMDs)

Planning considerations

Most beneficial when executed in lower income years (ex: post retirement prior to RMDs)

Investors can convert any portion of their traditional, SEP or SIMPLE IRA (after 2 years from first deposit) and/or a QRP eligible rollover distribution into a Roth IRA*

Distributions before age 59 ½ may be subject to an additional IRS 10% early distribution tax if no exception applies

Roth IRA owners are not subject to RMDs, providing greater control and compounding (ex: Social Security taxation)

PIMCO does not provide legal or tax advice. Please consult your tax and/or legal counsel for specific tax or legal questions and concerns.



^{*}A Roth conversion is considered a taxable event

The above examples are for illustrative and example purposes only and may not be appropriate for all. Taxpayers should discuss with their tax adviser.

☑ Contribute to health savings account (HSA)



Tax-deductible contributions



Tax-deferred growth



Tax-free withdrawals

- Maximum family contribution 2025: \$8,550 (\$1,000 catch-up at age 55)
- Must have high deductible health coverage (can't contribute if enrolled in Medicare)
- Covers current medical expenses (deductibles, premiums) and helps provide additional tax advantaged savings beyond 401K, IRAs

Planning considerations

Medical expenses only deductible if greater than 7.5% of AGI

Pay medical expenses out-of-pocket, save HSA for retirement use

HSA can be used at any time to reimburse qualified medical expenses incurred after account is opened

Keep your receipts!

Spouse can rollover balance for additional compounding

Source: IRS

☑ Maximize section 199A deduction for business owners

Qualified business income (QBI) deduction: Sec 199A

- Provides 20% deduction for qualified business income (through 2025)
- Available to owners of pass-through entities: partnerships, S-corps, sole proprietorships, REITs
- Claimed on owner's 1040; no need to itemize to receive
- Specialized services businesses (lawyers, fin services, accounting, athletes, etc.) subject to phase-out for joint taxable income between \$394,600 and \$494,600 (MFJ)
- All businesses over those levels subject to phased-in cap based on greater of:
 - 50% of W-2 wages or
 - 25% of W-2 wages plus 2.5% of unadjusted basis of acquired qualified property
- Purpose: provide benefit similar to C Corporation tax rate reduction (35% to 21%)

Planning considerations

Time billings, collections to minimize the tax cost

Home office deduction (property tax, mortgage, repairs)

New equipment (ex: auto above 6,000 lbs.)

Retirement contribution (ex: DB plan)

Charitable contributions (ex: DAF)



Investment income

Investment income tax rates

Long-term capital gains and qualified dividends – 2025

| | Taxable | Taxable income | | |
|----------|-------------------------|--------------------|--|--|
| Tax rate | Married, filing jointly | Single | | |
| 0% | \$0-\$96,700 | \$0-\$48,350 | | |
| 15% | \$96,700-\$600,050 | \$48,350-\$533,400 | | |
| 20% | \$600,050+ | \$533,400+ | | |

PLUS: 3.8% net investment income tax (NIIT) applies at AGI over \$250,000 (married, filing jointly) and \$200,000 (single)

Creates additional effective rate of 18.8%, increases 20% rate to 23.8%

Notes:

- NIIT AGI levels not indexed for inflation
- Marginal income tax rates are additive between earned income and capital gains

Ranges are subject to annual IRS inflation adjustments.

Source: IRS



☑ Recognize capital gains/losses

Short-term transactions

Total short-term gains
- Total short-term losses
Net short-term position

Long-term transactions

Total long-term gains
- Total long-term losses
Net long-term position

| Both gains | Each taxed at applicable tax rate |
|-----------------------|---|
| Both losses | Deduct up to \$3,000 currently (short-term first)Excess carries forward |
| One gain/ One loss | Combine the two = net ST or LT, CG or CL Net gain taxed according to applicable rate Net loss deductible up to \$3,000 currently, excess carried forward indefinitely |

- Short term gains taxed at ordinary income rates (max 37.0%) plus 3.8% net investment income tax (NIIT) if MAGI > \$250,000 MFJ, or \$200,000 single
- Long term gains taxed at preferential capital gain rate (max 20.0%) plus 3.8% net investment income tax (NIIT) if MAGI > \$250,000 MFJ, or \$200,000 single

Understanding wash sales

Holding period and similar security requirements



| Asset sold for loss | Asset purchased | Wash sale |
|----------------------------|---|-----------|
| Mutual fund from Company A | Different fund from Company A | No |
| Large growth fund | Different large growth fund; different holdings | No |
| An S&P 500 fund/ETF | Different S&P 500 fund/ETF | Probably |
| Common stock | Call option on the same stock | Yes |
| Individual taxable account | Same position in spouse's account | Yes |
| Individual taxable account | Same position in an IRA | Yes |

Sample for illustrative purposes only.



☑ Review strategies to avoid wash sales

Planning options

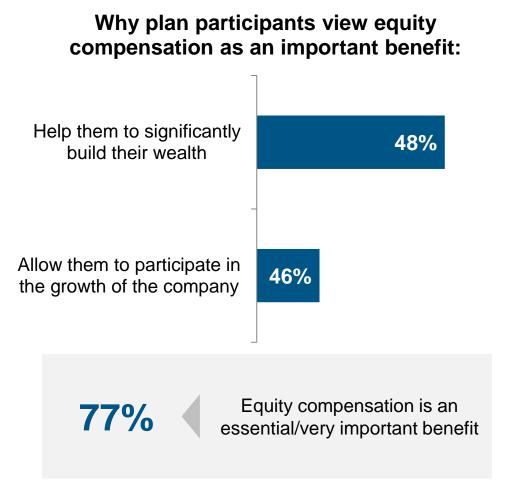
| Strategy | Planning consideration |
|--|---|
| Sell asset for loss | Can re-purchase after 30 days |
| Double-up on position, sell original lot after 30th day | Nov. 28 last day to double up and sell original position for a loss in 2025 |
| Sell stock position, buy new position in same sector | Ex: sell one clothing retailer, purchase another |
| Sell stock position, purchase index ETF or fund in the same sector | Ex: sell auto stock, buy auto ETF/fund |

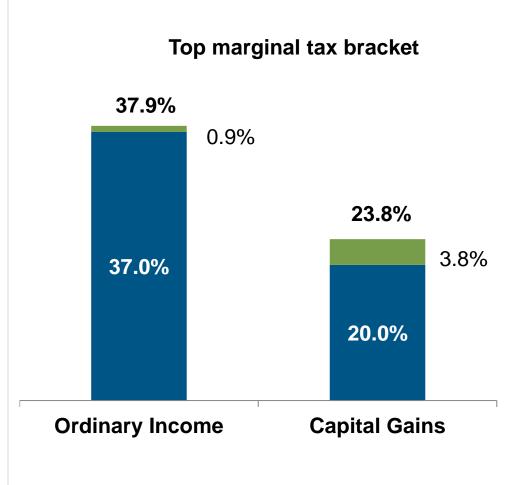
The above examples are for illustrative and example purposes only and may not be appropriate for all. Taxpayers should discuss with their tax adviser.



Equity compensation may provide tax advantages

Strategies to maximize benefit of LTCG treatment





Source: Charles Schwab Equity Compensation Plan Participant Survey 2020; IRS



☑ Utilize strategies to maximize equity compensation benefits

Qualified disposition of incentive stock options (ISO)

- Non-qualified stock options (NSOs) generally taxed at ordinary rates upon exercise, ISOs have potential tax advantages
- Holding-period requirements: 2 years from grant and 1 year from exercise
- Shares taxed at capital gains rate upon sale
- May produce AMT liability

83(b) election with restricted stock grants

- Plan specific provision
- Must be made within 30 days of grant
- Shares still subject to vesting
- May pay ordinary tax on lesser value now for potential capital gains upon sale

Net unrealized appreciation

- Available for company stock
- Qualified retirement assets (ex: 401k) only
- Shares must be distributed lump sum, in kind
- Basis taxed as ordinary income upon distribution; NUA taxed as capital gains upon sale

The above examples are for illustrative and example purposes only and may not be appropriate for all. Taxpayers should discuss with their tax adviser.



☑ Optimize after-tax returns for bonds

Consider appropriate bond investments for maximum benefit

- Lower income taxpayers likely benefit from taxable bonds
- Higher income taxpayers likely benefit from tax-exempt bonds
- Income investors compare after-tax return on taxable bond to muni yield
- Growth investors compare total return on taxable and tax-exempt bonds

| | | Tax-exempt bond yield | | | | | | |
|---------------------|-------------------|-----------------------|-------|--------|-------------|----------|-------|-------|
| | | 2.0% | 2.5% | 3.0% | 3.5% | 4.0% | 4.5% | 5.0% |
| MFJ income | Marginal tax rate | | | Taxabl | e equivaler | nt yield | | |
| \$0-\$23,850 | 10% | 2.22% | 2.78% | 3.33% | 3.89% | 4.44% | 5.00% | 5.56% |
| \$23,850-\$96,950 | 12% | 2.27% | 2.84% | 3.41% | 3.98% | 4.55% | 5.11% | 5.68% |
| \$96,950-\$206,700 | 22% | 2.56% | 3.21% | 3.85% | 4.49% | 5.13% | 5.77% | 6.41% |
| \$206,700-\$394,600 | 24% | 2.63% | 3.29% | 3.95% | 4.61% | 5.26% | 5.92% | 6.58% |
| \$394,600-\$501,050 | 32% | 2.94% | 3.68% | 4.41% | 5.15% | 5.88% | 6.62% | 7.35% |
| \$501,050-\$751,600 | 35% | 3.08% | 3.85% | 4.62% | 5.38% | 6.15% | 6.92% | 7.69% |
| \$751,600+ | 37% | 3.17% | 3.96% | 4.76% | 5.56% | 6.35% | 7.14% | 7.93% |

NOTE: After-tax yields do not take into consideration NII tax for taxpayers over the applicable threshold.

Sample for illustrative purposes only.



☑ Review asset location for tax efficiency

- Strategic allocation by asset class in taxable, tax-deferred or tax-exempt accounts may enhance aftertax results
- Allows for portfolio rebalancing while considering the tax impact of earning dividend income or capital appreciation

| Taxable accounts | Situational | Tax-advantaged accounts | |
|------------------------------------|-----------------------|--|--|
| Passively managed investments | REITs | Actively managed investments | |
| Qualified dividend positions | Partnership interests | Non-qualified dividend positions Short-term holdings Taxable bond funds/ETFs | |
| Long-term holdings | | | |
| Tax-exempt bond funds/ETFs | Precious metals | | |
| Investments subject to foreign tax | Cryptocurrency | | |

The above examples are for illustrative and discussion purposes only and may not be appropriate for all. Taxpayers should discuss with their tax adviser. PIMCO does not provide legal or tax advice. Please consult your tax and/or legal counsel for specific tax or legal questions and concerns.



☑ Avoid kiddie tax with 529 plans and Roth IRAs

Kiddie tax:

- Applies to children under 19 (full-time students under 24) taxed at parents' tax rate with net unearned income over \$2,700
- Unearned income includes investment income, Social Security, retirement plan distributions
- Prevents parents avoiding taxes by shifting assets to children

529 plans

- Provides tax-free growth for distributions used for qualified educational expenses
- Allows for qualified distributions for tuition only for grades K-12, limited to \$10,000/yr.
- Flexibility to change beneficiaries
- Provides front loading of annual gifts (5 x \$19,000)
- Reduces taxable estate for parents/grandparents
- May provide state income tax deduction
- Ex: \$95,000 at 7.00% for 17 years = \$300,087

Roth IRAs

- Consider creating Roth IRA for child's earned income
 - Non-deductible contribution, tax-free growth
 - Early access for certain needs
 - Contributions accessible at any time without tax/penalty
 - Earnings accessible tax-free after 5 years and age 59 1/2
 - Contribution limits: \$7,000 for 2025
- Ex: \$7,000/yr @ 8.00% for 40 years = \$1,965,467

For illustrative purposes only.



Itemized deduction planning

Individual income tax deductions

| Filing status | Standard deduction |
|----------------------------|--------------------|
| Married, filing jointly | \$30,000 |
| Single | \$15,000 |
| Head of household | \$22,500 |
| Married, filing separately | \$15,000 |

| Itemized deductions |
|---------------------|
| Medical expenses |
| SALT taxes* |
| Mortgage interest |
| Charitable gifts |

- Additional deductions for those age 65+ and/or blind
 - \$1,600 married
 - \$2,000 single

- Medical expenses subject to 7.5% AGI floor
- SALT capped at \$10,000
- Mortgage interest capped based on size of loan
- Charitable gifts limited based on type, recipient of gift

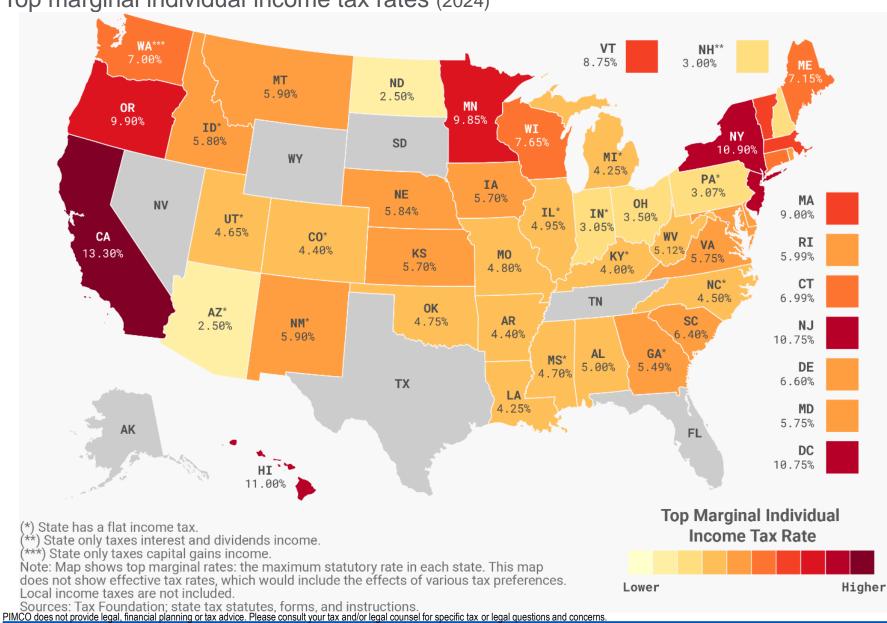
Source: IRS



^{*}State and local taxes include income or sales tax, plus property tax

State income taxes

Top marginal individual income tax rates (2024)



☑ Take the proper steps when relocating

Requirements to change domicile:

- A fixed residence in a different jurisdiction
- An intent to abandon his/her old domicile
- An intent to acquire a new domicile in the jurisdiction where the new residence is located

Extra scrutiny:

- Maintain a residence in higher tax state, "winter" in no income tax states
- Move to state in close geographical location to previous state of domicile
- New domicile claimed prior to a major transaction (ex: sale of business)

Factors to consider when changing state domicile

Physical presence

Employment

Family location

Bank accounts

Drivers license

Social/Athletic club membership

Residence

Business connections

Location of personal items

Voter registration

Public library card

Lawyers, doctors, dentist used

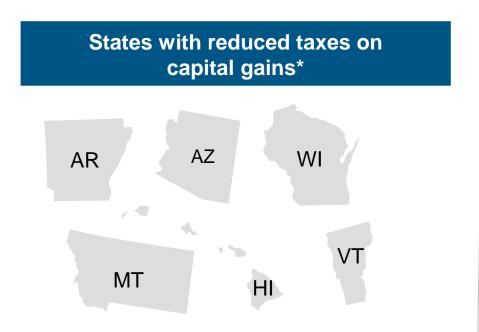
Consult a tax advisor

Source: PIMCO

Investors should discuss the tax implications of their state residency with their tax advisors and/or financial planner.



☑ Consider residency when timing transactions





Planning considerations

Coordinate asset sales with changes to state residency

Time Roth conversion in states with favorable taxes on retirement income

NOTE: Gain on real estate taxed in state where property is located

Source: State tax forms

^{*}Sample of impacted states, only. Not meant to be a comprehensive list.

☑ Weigh mortgage debt

- Interest paid on a loan used to buy, build or improve home is deductible; limits apply
- Taxpayer must itemize to receive benefit
- Available for loans on primary or second home
- Loan must be secured by the property
- Interest deduction limitation (loan size):
 - Loans secured prior to 12/16/17: \$1 million (\$500,000 for married, filing separately)
 - Loans secured after 12/15/17: \$750,000 (\$375,000 for married, filing separately)

Planning considerations

Compare loan interest rate to alternative investment options

Mortgages are more expensive for non-itemizers

Loan due to cash-out refinance not deductible

Pay off non-deductible home equity loans before deductible primary mortgage

Charitable giving on the rise

Catalysts for increased charitable giving

- 2023 giving: \$557.16 billion
- Wealth effect from investment portfolios, real estate
- Desire to give back, leave a legacy
- Charitable giving remains an itemized deduction

Least complex







Most complex



Direct gifts

- Cash
- · Personal property
- Life insurance
- Real estate
- Qualified charitable distribution (QCD)

Philanthropic structures

- Donor advised funds (DAF)
- Community foundations
- Supporting organizations

Split interest vehicles

- Charitable remainder trusts (CRT)
- Charitable lead trusts (CLT)
- Pooled income funds

Private foundations

- Private family foundations
- Private operating foundations

Source: GivingUSA 2024: The Annual Report on Philanthropy for the Year 2023



Deduction limits for charitable gifts

| | PUBLIC CHARITY | | PRIVATE FOUNDATION | |
|----------------------------------|----------------|-----------|--------------------|-----------|
| Property | Deduction | AGI limit | Deduction | AGI limit |
| Cash | FMV | 60% | FMV | 30% |
| Ordinary income property | Cost basis | 50% | Cost basis | 30% |
| Long-term capital gain property | FMV* | 30% | Cost basis/FMV** | 20% |
| Personal property - same use | FMV | 30% | Cost basis | 20% |
| Personal property - not same use | Cost basis | 50% | Cost basis | 20% |

Planning considerations

Gift must be completed by year-end

Donor must give up control to be complete

IRS requires documentation from the charity

Excess gifts carryover up to 5 years, but current year gifts must be used before carryovers

Non-cash donations greater than \$5,000 require a qualified appraisal

PIMCO does not provide legal or tax advice. Please consult your tax and/or legal counsel for specific tax or legal questions and concerns.



^{*}Can elect cost basis deduction with 50% AGI limit

^{**}Cost basis if non-operating, FMV if operating

FMV = fair market value; Charitable contributions that are not deductible due to AGI limitations can be carried forward for up to five years.

Source: IRS

☑ Bunch itemized deductions

Illustration of the benefits of selective timing

| Expense | 2025 | 2026 | 2027 | 2028 | Total |
|----------------------|--------|--------|--------|--------|---------|
| Income/Property tax | 10,000 | 10,000 | 10,000 | 10,000 | |
| Mortgage interest | 0 | 0 | 0 | 0 | |
| Charitable donations | 25,000 | 25,000 | 25,000 | 25,000 | |
| Total itemized | 35,000 | 35,000 | 35,000 | 35,000 | |
| Standard deduction | 30,000 | 30,000 | 30,000 | 30,000 | |
| Actual deduction | 35,000 | 35,000 | 35,000 | 35,000 | 140,000 |

| Expense | 2025 | 2026 | 2027 | 2028 | Total |
|----------------------|---------|--------|--------|--------|---------|
| Income/Property tax | 10,000 | 10,000 | 10,000 | 10,000 | |
| Mortgage interest | 0 | 0 | 0 | 0 | |
| Charitable donations | 100,000 | 0 | 0 | 0 | |
| Total itemized | 110,000 | 10,000 | 10,000 | 10,000 | |
| Standard deduction | 30,000 | 30,000 | 30,000 | 30,000 | |
| Actual deduction | 110,000 | 30,000 | 30,000 | 30,000 | 200,000 |

\$60,000 additional deductions

Sample calculation for illustrative purposes only

Donor advised funds help facilitate bunching

Using DAFs to gift long-term appreciated assets and bunch deductions

Potential benefits

- Contributions to DAF are tax deductible in year they are made
- Facilitates bunching of deductions for maximum tax benefit
- Avoids capital gains taxes on donated long-term appreciated securities
- Appreciation within a DAF is not taxable
- Contribution removed from donor's taxable estate
- Low minimums for a donor's initial contribution and for ongoing grants
- No wash sale implications asset can be repurchased immediately to maintain exposure with higher cost basis

| Planning considerations | |
|---|--|
| Subject to AGI limitations | Less donor control over assets |
| Must be completed gift | May not be appropriate for more complex assets |
| Assets irrevocably removed from donor's resources | Does not provide income stream |

FMV=fair market value

Bunching donations is defined as combining multiple years of a taxpayer's normal annual charitable contributions into a single year with the goal of increasing the likelihood of exceeding the standard deduction and thus, potentially providing the taxpayer with additional tax savings

PIMCO does not provide legal or tax advice. Please consult your tax and/or legal counsel for specific tax or legal questions and concerns.

☑ Consider qualified charitable distribution from IRA

- For individuals over age 70½ with traditional and/or inherited IRAs even though required minimum distribution (RMD) age is 73
- Active SEP and SIMPLE IRAs not eligible
- Maximum \$108,000 distribution limit for 2025 (adjusted annually for inflation)
- Donation made directly from IRA to 501(c)(3) nonprofit
- May satisfy part, all or exceed the RMD
- Donors eligible to gift to charitable remainder trust or gift annuity
 - Allowed only once during life, max of \$54,000 for 2025
 - Trust/annuity solely funded from QCD no commingling
 - Mandatory distributions (min. 5%) made to donor/spouse as taxable income

Planning considerations

Distribution not included in individual's AGI, reducing tax liability

Helpful for charitable retirees who don't itemize, depending on individual's circumstances

Avoids AGI limitations for charitable deductions

Can only be done after turning 70½, not anytime that year

Source: IRS

PIMCO does not provide legal or tax advice. Please consult your tax and/or legal counsel for specific tax or legal questions and concerns. Taxpayers should discuss with their tax adviser.

☑ Weigh treatment of investment fees

Miscellaneous itemized deductions, including investment fees, repealed through 2025

- Advisory fee not eligible to allocate to cost basis
- Retirement account fees no longer deductible if paid with outside funds
- Commissions still tax-advantaged by increasing cost basis, reducing future gains
- · Mutual fund expenses reduce current ordinary income of the fund, not gains on subsequent sale

Planning considerations

Paying IRA fee from IRA allows payment with pre-tax dollars, lowers future RMDs

Paying IRA fee from taxable account provides greater tax-deferred growth



Tax policy outlook and next steps

Tax Cut and Jobs Act (expiring 2025)

Potential changes under new administration

| Tax Provision | Pre-2017 TCJA Policy | Post-TCJA; expiring 2025 | Potential outcome | |
|------------------------------------|---|---|--|--|
| Top Rate | 39.6% | 37% | Retained at 37% | |
| Individual Tax Rates / Brackets | 10%: \$0; 15%: \$18K; 25%: \$76K; 28%: 153K; 33%: \$233K; 35%: 417K; 37%: Up to \$471K | 10%: \$0; 12%: \$19K; 22%: \$77K; 24%: 165K; 32%: \$315K; 35%: 400K; 37%: Up to \$600K | Retained / adjusted for inflation | |
| State & Local Taxes (SALT) & AMT | Full deduction | SALT capped at \$10K | SALT cap raised (e.g., to ~\$20K) | |
| Estate Tax Exemption | \$5.5mm/person | \$13.6 mm/person* | Retained, made permanent | |
| Child Tax Credit | \$1K/child | \$2K/child, refundable up to \$1.6K* | Extend with work requirements | |
| Standard Deduction | \$6.5K single/ \$13K married | \$14.6K single/ \$29.2K married* | Extend / Increased | |
| Corporate Tax Rate | 35% | 21%*** | 20% | |

PIMCO

Advisor action steps

- Deepen your knowledge of taxes, including income and investment
- Understand clients' current tax circumstances
 - Filing status
 - Marginal brackets
 - Itemized deductions vs standard deduction
 - Traditional taxes vs AMT liability
 - State income taxes
- Consider tax impact on financial decisions
 - Timing of activities for multi-year benefit
 - Investment gains/losses
 - Charitable giving
 - Retirement contributions/distributions
 - Equity compensation
- Engage with client's CPA to discuss strategies



Appendix

Tax planning strategies checklist

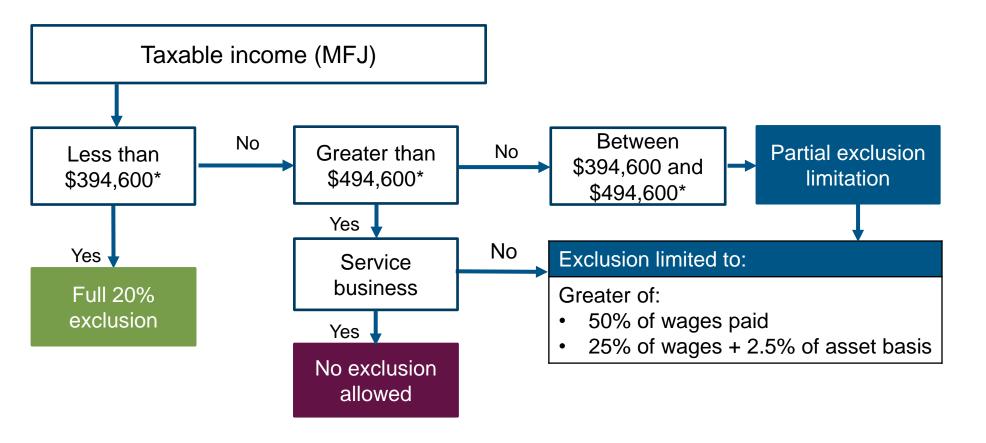
- ☑ Manage taxable income
- ☑ Choose between traditional and Roth accounts
- ☑ Consider Roth conversions
- Contribute to HSA
- ☑ Maximize section 199A deduction for business owners
- ☑ Recognize capital gains/losses
- ☑ Review strategies to avoid wash sales
- ☑ Utilize strategies to maximize equity compensation benefits
- Optimize after-tax returns for bonds
- ☑ Review asset location for tax efficiency
- ☑ Avoid kiddie tax with 529 plans and Roth IRAs
- Take proper steps when relocating
- ☑ Consider residency when timing transactions

- ☑ Weigh mortgage debt
- ☑ Bunch itemized deductions
- Consider qualified charitable distribution from IRA
- ☑ Weigh treatment of investment fees

The above examples are for illustrative and discussion purposes only and may not be appropriate for all. Taxpayers should discuss with their tax adviser.



Qualified business income deduction calculation

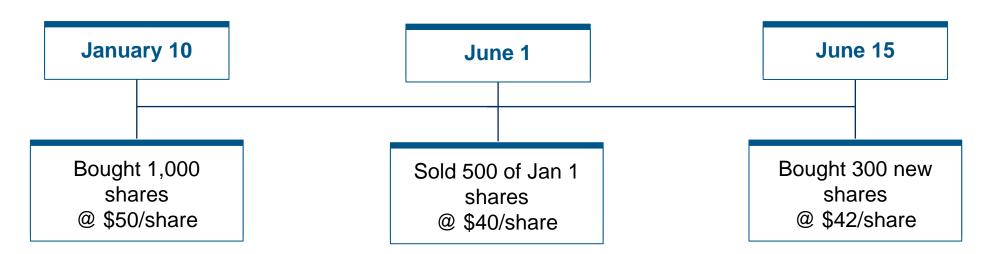


Source: PIMCO: IRS

^{*}Taxable income range applies to for married couples filing jointly only. For all other taxpayers, range is \$191,950 to \$241,950

Wash sale

Illustration



Goal: Deduct a loss of \$10 on 500 of the January shares

Result:

- Deduct \$10 loss on 200 shares;
- Loss on 300 shares added to basis of the June 15 shares

Net Holdings

- 500 shares, purchase date of Jan 10
 - Basis = \$50
- 300 shares, purchase date adjusted to June 1
 - Basis = \$52

Sample for illustrative purposes only.

Net investment income tax illustration

| | Α | В | С | D |
|-----------------------|---------|---------|---------|---------|
| Net investment income | 0 | 250,000 | 75,000 | 200,000 |
| Wages | 300,000 | 0 | 200,000 | 100,000 |
| Adjusted gross income | 300,000 | 250,000 | 275,000 | 300,000 |
| | | | | |
| AGI over \$250k | 50,000 | 0 | 25,000 | 50,000 |
| Net investment income | 0 | 250,000 | 75,000 | 200,000 |
| | | | | |
| Amount taxed | 0 | 0 | 25,000 | 50,000 |

Planning considerations

Be aware of added tax cost when recognizing gains

Realizing income NOT subject to this tax may cause OTHER income to be taxed (e.g., IRA withdrawal)

Sample for illustrative purposes only.



Appendix

PIMCO does not provide legal or tax advice. Please consult your tax and/or legal counsel for specific tax or legal questions and concerns. The discussion herein is general in nature and is provided for informational purposes only. There is no guarantee as to its accuracy or completeness. Any tax statements contained herein are not intended or written to be used, and cannot be relied upon or used for the purpose of avoiding penalties imposed by the Internal Revenue Service or state and local tax authorities. Individuals should consult their own legal and tax counsel as to matters discussed herein and before entering into any estate planning, trust, investment, retirement, or insurance arrangement.

Information provided is current as of the date specified and is subject to change without notice to you. Amounts, thresholds and ranges are subject to annual IRS inflation adjustments. Data was obtained from sources believed to be reliable but PIMCO does not guarantee the accuracy or completeness of the content provided. PIMCO undertakes no obligation to update the information and disclaims any warranties or fitness for a particular purpose.

This material has been distributed for informational purposes only and should not be considered as investment advice or a recommendation of any particular security, strategy or investment product. No part of this material may be reproduced in any form, or referred to in any other publication, without express written permission. PIMCO is a trademark of Allianz Asset Management of America LLC in the United States and throughout the world. Pacific Investment Management Company LLC, 650 Newport Center Drive, Newport Beach, CA 92660, 800-387-4626. ©2025, PIMCO

These materials are being provided on the express basis that they and any related communications (whether written or oral) will not cause Pacific Investment Management Company LLC (or any affiliate) (collectively, "PIMCO") to become an investment advice fiduciary under ERISA or the Internal Revenue Code, as the recipients are fully aware that PIMCO (i) is not undertaking to provide impartial investment advice, make a recommendation regarding the acquisition, holding or disposal of an investment, act as an impartial adviser, or give advice in a fiduciary capacity, and (ii) has a financial interest in the offering and sale of one or more products and services, which may depend on a number of factors relating to PIMCO (and its affiliates') internal business objectives, and which has been disclosed to the recipient. These materials are also being provided on PIMCO's understanding that the recipients they are directed to are all financially sophisticated, capable of evaluating investment risks independently, both in general and with regard to particular transactions and investment strategies. If this is not the case, we ask that you inform us immediately. You should consult your own separate advisors before making any investment decisions.

These materials are also being provided on the express basis that they and any related communications will not cause PIMCO (or any affiliate) to become an investment advice fiduciary under ERISA or the Internal Revenue Code with respect to any recipient or any employee benefit plan or IRA because: (i) the recipients are all independent of PIMCO and its affiliates, and (ii) upon review of all relevant facts and circumstances, the recipients have concluded that they have no financial interest, ownership interest, or other relationship, agreement or understanding with PIMCO or any affiliate that would limit any fiduciary responsibility that any recipient may have with respect to any Plan on behalf of which this information may be utilized. If this is not the case, or if there is any relationship with any recipient of which you are aware that would call into question the recipient's ability to independently fulfill its responsibilities to any such Plan, we ask that you let us know immediately.

The information provided herein is intended to be used solely by the recipient in considering the products or services described herein and may not be used for any other reason, personal or otherwise.

CMR2024-1218-4103300